From: KSCHOENH--VUS0212A Date and time 01/27/94 08:31:04
To: CGLENN --VUS0212A Charles E. Glenn
cc: LPOLLAK --VUS0212A Lee Pollak KBOOKER --VUS0212A Steve Roberts

Subject: Beta Patents

Charles: I have had a chance to review the list of excluded countries for the Beta patent filings with Lee. We understand that PM 1550/1697 are key patents and will afford us exclusivity on sales as well as on production in the relevant jurisdictions. Accordingly, we feel filings should probably be made in all the excluded countries (except possibly Zaire). Please give me a call if you disagree, or if our assumptions are wrong, e.g., perhaps we already have a key Beta patent application filed in these countries that would allow us to block sales or production.

Regards. Ken

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